



Lumber Industry News Express

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New MLA Website & Member Portal Coming Soon!

MLA is excited to announce that coming in mid-July, the Association will be launching its new website and member portal. The Board of Directors elected to update and revamp the current MLA website to provide a more user-friendly experience and to highlight all of MLA's offerings including member programs, upcoming events and much more! In addition to the new look, members will also receive access to MLA's member portal where you will now be able to keep the Association updated with changes to your organization's personnel, mailing and outreach preferences and much more. One of the greatest benefits of this change will also include the ability for members to pay the annual membership dues online via credit card, register and pay for events and process invoices more efficiently.

Watch your email for more information in the coming weeks for access information and a formal "Go Live" date.



31st Annual Sunflower Shootout a Success!

Although a little breezy, the 31st Annual Kansas Sunflower Shootout Golf Outing went off without a hitch thanks to the support of MLA's dealer and vendor members and the Kansas Social Activities Committee. The event took place on June 14th at Hesston Golf Course in Hesston, KS with nearly 50 players enjoying a day of golf, fellowship and awards. Hesston Golf Course proved to be a challenge for some with winds gusting 25-30 mph throughout the day.

In the end, the team of Jeff Koehn, Dave Armstrong, Brad Sluss & Aaron Zandia of

Home Lumber & Supply took home the A-Flight championship with an impressive score of -11. Jed & Ed Tennison along with Brian Lee and Tyler Lurkins took home runner-up honors with a score of -6. In a tightly contested B-Flight, the team of Marvin Calton, Shaun Adams, Dave Todd and Jason Stuever took home the 1st place plaques and \$400 in cash with a score of -4. The team of Committee Chairman Ray Mueller, Bob Beeler, Steve Beninga and Evan Koehler took 2nd place in the B-Flight at -3.

Prior to the event, MLA and Dealers Choice hosted an impromptu tailgate party at the Hesston Rodeway Inn with Nate Wedermyer and members of the MLA team whipping up burgers, brats and “just a couple of beverages”. Attendees talked shop and played Corn Hole/Bags providing a solid “warm up” for the competition on Friday at the course.

At the conclusion of the event, the Kansas Social Activities Committee raised over \$1,200 for the Kansas Lumber Dealers Event & Scholarship Fund. Proceeds from the event also went to support the fund. Money in the fund is used annually to support young men and women aspiring to enter the lumber and building material industry following college.

MLA would like to thank all of its generous sponsors and event supporters for attending and helping put on a great event!



First place A flight (not in order) Jeff Koehn, Dave Armstrong, Brad Sluss, Aaron Zandia



First place B flight-Marvin Calton, Shaun Adams, Dave Todd, Jason Stuever (not in order)

Succession Planning - When There's no more Family to run the Business

Family businesses, which overwhelmingly comprise the vast majority of privately held businesses in the United States, are the economic backbone of the American economy. The goal for many of these companies is to continue to perpetuate for multiple generations.

An often-challenging issue for family business owners is when there are no family members interested in taking the enterprise to the next generation. How do business owners in situations like this assure the business can still continue and their employees remain employed? Learn more [HERE](#).

NLBMDA Takes Action on Affordable Housing Credit Improvement Act

The National Lumber and Building Material Dealers Association (NLBMDA) applauds action taken last week by a group of bipartisan legislators in both the House and Senate to reintroduce the Affordable Housing Credit Improvement Act (S. 1703 and H.R. 3077), which would address the nation's shortage of affordable housing by protecting, expanding and strengthening the Low-Income Housing Tax Credit (LIHTC).

NLBMDA urges its members to [take action and contact their representative](#) in support of this legislation. For more details on the bill, visit [NLBMDA's Legislative Priorities Resource Page](#).

"The Low-Income Housing Tax Credit plays a critical role in helping address our nation's affordable housing crisis and NLBMDA is delighted to see the Affordable Housing Credit Improvement Act reintroduced in the 116 th Congress," said Jonathan

Paine, President and CEO of NLBMDA. “This legislation will help spur affordable housing development, provide predictability for developers, and make more types of development financially feasible.”

Please [take action and contact your representative](#) to support the LIHTC by approving the Affordable Housing Credit Improvement Act (S. 1703, H.R. 3077). To review the complete press release, [click here](#).

Kansas City Construction Career Academy Promotes Trade Education to Future Generations

Seventeen-year-old Jasmine Bailey is learning how to install electrical boxes and frame windows, but what she really wants to do is study sharks as a marine biologist.

“I know, it sounds crazy, and it’s the total opposite way, but I’ve always wanted to become that,” said Bailey, a junior at Oak Park High School, “and sometimes you have to build your own equipment, your own shark tanks, your own tracking equipment. If you know how to wire it, it takes the middleman out of it.”

Bailey is in the inaugural class of the Kansas City Construction Career Academy, a partnership between North Kansas City Schools, Metropolitan Community College and JE Dunn Construction. Students spend their last two years of high school learning a trade while taking college classes at the MCC-Business & Technology campus. Bailey and her classmates will graduate next spring with a high school diploma and an associate’s degree in building maintenance and construction. Read more [HERE](#).

Canada Appeals WTO Ruling on Softwood Lumber Duties

Last Tuesday, the Government of Canada officially appealed a World Trade Organization (WTO) panel ruling it lost on April 9, 2019 which allowed the United States to use “zeroing” to determine anti-dumping duties on softwood lumber. Zeroing calculates duties based on whether the foreign domestic price of a product exceeds its U.S. import price after it is adjusted for transportation and handling costs. This ruling resulted from a 2017 WTO case in which Canada challenged the U.S. Department of Commerce’s affirmative final determination in the anti-dumping investigation of softwood lumber products from Canada.

The Art of the Recovery - Troy Harrison

How strong are your customer relationships? If you’re like most business owners, your immediate response is to say, “We have GREAT customer relationships! Our customers love us, and truly value our services.” Do they? Click [HERE](#) to read about the three levels of customer relationships...

In Memoriam - Richard Becker

Richard Becker of Becker Millwork in Freeburg, MO passed away June 11th after a lengthy battle with cancer. Read the obituary [HERE](#).

REMINDER - WE'VE MOVED!

If you haven't received our latest notice, please remember to update your MLA contact information to reflect our new mailing address:

701 Decatur Ave N

Ste 105

Golden Valley, MN 55427

TOLL FREE: 800-747-6529

EMAIL: info@themla.com

Follow us on our new social media pages! Click the widget below to read all the latest MLA news!



Mid American Lumbermens Association | 701 Decatur Ave N, Suite 105, Golden Valley

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